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MICRO 2 Digital Model

## **Executive Summary**

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In today's post-pandemic era, the digital transformation of microenterprises is of utmost importance as it enables businesses to thrive, maintain competitiveness, and adapt to rapidly changing market dynamics. To provide a comprehensive understanding of the digital entrepreneurship landscape for rural microenterprises in the European Union (EU), a composite report was compiled by merging four individual reports. These reports encompass insights from a pan-EU level report, as well as specific reports focusing on Ireland, Italy, and Spain.

This executive summary delves deep into the four reports, offering a thorough analysis of digital entrepreneurship among microenterprises in the post-pandemic era, with a specific focus on rural areas. The reports thoroughly examine the current state of digital transformation, the challenges faced by microenterprises, the opportunities that lie ahead, and the strategies recommended to navigate this landscape. Furthermore, the reports shed light on the funding and support programmes available to facilitate and nurture digital entrepreneurship.

The EU Report highlights that microenterprises constitute a significant portion of the European business landscape, accounting for 93.3% of all MSMEs in 2022. They play a crucial role in employment generation and overall economic growth, particularly in rural areas. Although the number of microenterprises has shown consistent growth, there remains a digitalisation gap between microenterprises and larger enterprises. Large enterprises have made more progress in their digital transformation journey, underlining the need for proactive efforts to enhance digital entrepreneurship among microenterprises, especially in rural areas.

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The report identifies several key challenges faced by rural microenterprises in the EU, including digital infrastructure limitations, access to finance, human capital and digital skills, and access to new markets. To address these challenges, the report recommends tailored funding programmes, incentives, and financial literacy initiatives to improve access to finance for rural microenterprises. It also suggests providing locally available upskilling programmes and vocational training to develop a skilled workforce capable of leveraging digital technologies. Initiatives promoting market access through digital platforms and tools, such as e-commerce training and support, can help rural microenterprises expand their customer base beyond local markets.

Furthermore, the report identifies key factors contributing to the slower digitalisation progress among rural microenterprises. These factors include a lack of critical digital skills within the workforce, constraints in accessing adequate financing options, infrastructure limitations in rural areas, and specific cybersecurity challenges faced by these enterprises. To address these factors, the report emphasises the importance of training programmes that prioritise essential digital skills, data analytics, cybersecurity, e-commerce, social media and digital marketing, data management, innovation tools, and funding opportunities.

The EU offers substantial financial support and resources through the Long term Vision for the EU's Rural Areas and programmes such as the Digital Europe Programme (DEP) and the Recovery and Resilience Facility (RRF) to facilitate digital transformation initiatives in rural areas. Additionally, the report highlights the role of Interreg Europe in promoting collaboration among regional and local governments, sharing innovative solutions, and driving policy changes. Various EU funding mechanisms, including the ERDF, COSME, and EAFRD, are available to support rural microenterprises in their digital entrepreneurship journey.

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The Irish Snapshot report reveals that Ireland has undergone significant economic modernisation efforts, with digital entrepreneurship serving as a foundation stone for success. The report emphasises the importance of rural microenterprises in meeting the challenge of an unbalanced economy and highlights the wealth of opportunities digital entrepreneurship offers. It suggests that education and training are vital for supporting digital transformation in Irish rural microenterprises. While acknowledging the prioritisation of education and training in Ireland, the report highlights the need to enhance effectiveness by investing in lifelong and workplace-based learning. The report also outlines supportive developments in recent years to inform training offerings, focusing on innovation in education and training delivery.

The Italian Snapshot report provides valuable insights into microenterprises' dominance in rural areas of Italy. Microenterprises, characterised by employing fewer than 10 people and having limited resources, are the predominant business structure in rural areas, operating at a local or regional level with a focus on niche markets or specific sectors. Italian microenterprises constitute 95% of all MSMEs, surpassing the EU average of 93.5%. However, digitalisation progress among Italian microenterprises still remains a challenge. The report identifies specific gaps in areas such as the presence of ICT specialists, ICT training for employees, and engagement in e-commerce activities compared to larger companies.



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The report highlights persistent challenges faced by Italian microenterprises in rural areas, including limited digital infrastructure, lack of digital skills, limited financial resources, market access and competition, and trust and security concerns. To address these challenges, the report recommends a multi-faceted approach. This includes improving digital infrastructure, providing targeted training and support programmes, offering financial incentives and resources, fostering collaboration and networking among microenterprises, and promoting awareness of the benefits and opportunities of digital entrepreneurship, with a specific focus on rural areas.

The Spanish Snapshot report emphasises the importance of encouraging and supporting digital innovation among Spanish microenterprises in rural areas. While government agencies, universities, and private organisations provide support and training for digital innovation, the report reveals that only 24% of microenterprises in rural areas in Spain have an online presence. The report identifies various reasons for this, including lack of awareness, generational divide, lack of digital skills, cost constraints, and limited access to training.

To address these barriers, the report recommends offering training programmes that teach basic digital skills, as well as more advanced skills such as e-commerce, digital marketing, and social media management. It also suggests promoting local tourism through online marketing, booking platforms, and social media to attract more customers and generate revenue for microenterprises in rural areas. The report emphasises the need for free, user-friendly digital skills training, support for digital innovation, collaboration and networking, and favourable regulatory environments to empower microenterprises and contribute to their regions' economic growth.





Overall, these reports provide a comprehensive overview of the status of digital entrepreneurship among microenterprises in the post-pandemic era, with a focus on rural areas. The findings highlight the crucial role of microenterprises in the European economy and the need for enhanced digital transformation efforts to bridge the digitalisation gap. The reports identify common challenges such as limited digital infrastructure, lack of digital skills, and financial constraints, while also offering tailored strategies to address these challenges.

To foster digital entrepreneurship, the reports recommend improving digital infrastructure, providing targeted training programmes, offering financial incentives and resources, fostering collaboration and networking, and promoting awareness of the benefits of digitalisation with a change of vision in management. Additionally, the reports highlight the availability of EU funding and support programmes, such as the Digital Europe Programme and Recovery and Resilience Facility, along with country-specific initiatives, to facilitate digital transformation in rural microenterprises.

By implementing the recommended strategies and leveraging available resources, policymakers, organisations, and stakeholders can support the growth and success of digital entrepreneurship in microenterprises, contributing to overall economic development, employment generation, and resilience in rural areas. Embracing digital technologies and promoting digital skills will not only benefit individual microenterprises but also drive regional competitiveness and ensure a more inclusive and sustainable economic future for the EU as a whole.



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